

### **CHALLENGE**

For every 10 minutes in India, a baby is born with club foot.

However, there are adults in society who are ostracized for not dealing with the defect from birth.

Sure, the focus is on children and infants born with clubfoot, but the spotlight should also be on adults who deal with clubfoot daily



#### **Data & Research/ Target: Zillennials**



"Fitness is not just a routine for me, It's a lifestyle. I love to track my steps and share with my friends and followers on social media"

Of Gen Z and Millennials make use of iPhone globally

Of this population make use of the Apple fitness app on their iPhones

Of iPhone using Zillennials are active on different social media platforms

Source: Statista 2024, Google Trends



"Although I have club foot, I try my best to behave like everyone else. However, All my shoes scream "disabled". I would like to wear normal trendy shoes that's comfortable, painless and make me fit in Socially"

-RAVI

# **CROC FOOT**

Changing The Narrative from "Disabled and Pain" to "Steady & Comfort"









IN PARTNERSHIP WITH ROTARY CLUB OF BOMBAY MULUND VALLEY



# STEPS WITH APPLE

For every 5k steps, apple donates 50 cents to the rotary NGO for the club foot initiative









## **STEADY WITH CROCS**

- Walking Steadiness uses custom algorithms to assess your balance, stability, and coordination. iPhone tracks important mobility metrics, such as walking speed, step length, double support time, and walking asymmetry. These are used to determine your walking steadiness and classification.
- Crocs orthopedic shoes: Crocs is known as the world's most comfortable shoes, who better to produce orthopedic shoes than them?
- With our orthopedic line, sizes can be customized, insoles are included discretely, and the shoes are secure but comfortable. Even better? They look just like our normal crocs.







# MEDIA APPROACH: SCALING THE CAMPAIGN WITH SOCIAL SHARING & SOCIAL LISTENING



# **RESULTS**

# **32 MILLION**

Shares on social media including earned media on popular media platforms and houses

88%

of our target steppers learning more about the clubfoot and its treatment with the daily spotlight

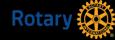
## **128 MILLION**

Dollars raised for the treatment of children and Infants born with clubfoot

IN
STORE
&
ONLINE

90%

of our adults in India living with club foot started to feel more confident enough to do sporty activities like normal adults socially



# WHY'S THIS THE BEST CAMPAIGN IN THE WORLD? -PARTICULARLY IN INDIA

Seamless integration of all the organizations using technology

The confidence boost it gives to neglected adults with clubfoot

It turns everyday actions into activism acts for people who are urgently in need of it We found a way for big Corporations to use their money for the good of the people (Society)

## **IDEA**

To raise money for India's high birth rate of club foot babies while empowering the neglected adults with club foot.

## **EXECUTION**

Educate and inspire action using a collaboration with Apple fitness and crocs. Both corps donate to the rotary initiative to help with the ponsetti method.

# **MEDIA APPROACH**

Shares on social media including earned media on popular media platforms and houses

# **SUMMARY**

